



Forestry as a business.

Jamaican Timber:

Pricing and Market Situation

Work session: 2

December 08, 2022

09:00 a.m. – 10:00 a.m.

Abstract: The presentation has two components:

1. Key findings from 2021 lumberyard survey conducted by Forestry Department and NIRAS A/S. The survey collected prices from 45 lumberyards across 14 Parishes

Jamaican statistics on imported lumber (mainly softwood for construction) are solid. Data on the domestic timber harvest (mainly hardwood) however, is lacking, both with regards to harvested volumes, species, and prices.

The findings of the 2021 lumbervard survey are presented, and it is proposed that they can be used as a starting point to estimate prices of lumber and standing timber.

It is recommended to strengthen the dialogue between producers and consumers of timber to develop a dynamic price-setting mechanism, to benefit from market opportunities and create the needed transparency in the value chains. In addition, timber legality assurance systems are recommended to secure sustainable flows of timber for the domestic processing.

2. Key findings from 2022 consultations with small scale wood-based enterprises conducted by NIRAS A/S.

49 charcoal producers, lumber yards, sawmillers and forest product-based enterprises were engaged in November. The presentation highlights the challenges experienced by the small-scale value chain actors:

- Rising input and production costs
- Limited access to affordable financing
- Limited capacity in business and financial management, marketing, and leadership
- Aging industry with limited skilled youths



Mr Soren Dalsgaard MSc Forestry Senior Forest Economist & Team Leader



Mrs Nicole West-Hayles MA Communication for Social & Behaviour Change Consultant - Private Sector & **Community Engagement**

NIRAS

NIRAS International Consulting, Søtorvet 5, 4th floor, 1371 Copenhagen, Denmark









The National Forest Conference is supported by EU Funding under the project Business Development support to productivity and growth for the Forest Sector of Jamaica, 2020-2023. The presentation does not necessarily reflect the views and opinions of the European Commission.